

Profile:

Experienced Salesforce Developer

Summary:

Experienced Salesforce Developer having strong experiences in complete Salesforce rollouts: design, setup, implementation, reporting. Having multinational working experiences, strong communication and interpersonal skills being able to work both in person and as part of virtual teams, resulting in satisfied customers and enthusiastic team members.

Technical skills:

Industrial knowledge

- Salesforce CRM
- Online Marketing
- Telecommunication

Salesforce competency

- Apex, SOQL, Unit Test
Aura, SLDS, JavaScript
Process Builder, Flow, Workflow

Platform knowledge

- Sales, Service, Force.com

Key competences:

- Apex, Aura and declarative developing knowledge
- Designed and setup Salesforce standard, custom and junction objects, while also structuring workflow rules, processes and flows
- Implemented and customized Community Cloud portal
- Customized Salesforce Page Layouts, Service Console & functions to best suit employer's needs
- Create reports and dashboards for within sales process based on necessary analytics
- Strong Communication and Interpersonal skills

Professional experience:

Mid-size software development company (full time/Budapest)

Salesforce Developer (2019 - 2020)

- General Salesforce development
- Sales Cloud, Service Cloud and Community Cloud
- Design Flows, Process Builder
- Create custom components based on APEX and Lightning
- SOQL, Aura, Visualforce, SLDS
- Unit tests
- Price books and custom quoting with multi-currency,
- Case and Asset management in the Service and Community Cloud

Mid-size software development company (full time/Budapest)

Junior Full-stack Developer (2017 - 2018)

- Develop Angular submodules for projects
- Work with JHipster code generator
- Build connection between Angular and database

Multinational telecommunication company (full time/Budapest)

Billing Support (2016 – 2017)

- Ensure high quality of invoices by performing validation at all steps of the billing cycle
- Resolve customer inquiries promptly and accurately, by understanding customer market & needs.
- To act as a subject matter expert in all billing related questions.

Projects:

Order and Case Mangement for plastic industrial company (2020)

- Design and develop the order management flow and integration with storekeeper and invoicing software.
- The Order Management business logic based on the regular buyers. For this situation the order management begin with case management where the incoming emails are selected by the type of email address.
- Customer order and order confirmations are handled with different record types. When an order confirmed by a user the data is sending the storekeeper software and stored the request after that response on a related object that name is message. After this event the necessary changing is generate an order record with different record type, to save the historical data.
- There are many customizations for the requirement above.

Salesforce Sales Cloud, Service Cloud and Community Portal implementation for mechanical engineering company (2019)

- Design in sync with client and Project Manager, implement and maintenance Sales, Service, Customer Service and Community Portal based on specification. Aura Lightning Components and Apex developing with high attention to Testing. Use change set to deploy between Developer and Test orgs.
- Being responsible for the product & pricing, quotation and case management.
- Developing a fully custom model for using price books. Using three different functionality price books with custom price book creation, solving with lightning component (rates, round, currency picklist fields). Implementation of a well-structured product activation process with requested fields, product managers, validation rules, approval process and notifications.
- Being responsible for designing a custom PDF based on apex and visualforce that is totally different from standard templates. Developing the quote sync process, group function (it is similar to CPQ) and custom validation system for Quote Line Items with apex, aura, lightning component and SLDS.
- Implementation of the Service Cloud that contains case, asset and contract management. Using queues, assignment rules, validation rules notifications as declarative programming and developed custom lightning components for RFQ (Request For Quotation) function and triggers to implement specific business logic. In this function the user able to create Opportunity and Quote for the specified owner based on the related Asset and Contract on Case.
- Designing and implementing Community Portal for our client's key customers. On the portal the user able to follow their orders and cases furthermore the user can create cases for their assets.

Salesforce Service Cloud and Partner Portal implementation for electrical appliance company in wellness/fitness sector (2019)

- Design, implementation and documentation for Sales Cloud and Partner Portal features focused on user hierarchy and visibility of the Partner Portal. Our client prioritizes the Partner Portal in the Salesforce implementation.
- Design and implementation of the role hierarchy and visibility of the Partner Portal for partner portal users. Developing several functionalities for the Partner Portal that made the usage more comfortable and increased efficiency. Implementation of a new Pricebook structure, redesigned and created new pages with specific Sharing and Visibility.
- Being responsible for improvement of the SAP Business One integration with the requested new features via SOAP API.

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- Redesigned the Service Cloud with client and using of queues, teams, assignment rules, validation rules and notifications to implement the features.

Education:

2018 Prognatic Coding Academy | Budapest
Junior Java Full-Stack Developer
2016-2017 Ruander Oktatási Kft | Budapest
Web Developer
2010 – 2015 Corvinus University | Budapest
Agriculture Engineer in Environmental Management, Bsc

Certifications:

- Various Salesforce Certifications

Language skills

- English – fluent
- Hungarian - native