

Profile:

Salesforce Consultant: Sales Cloud + Community Cloud + Apttus CPQ

Summary:

During last 4 years working as Senior Salesforce Consultant in various national and international projects. Previously mostly working in the telecommunications area as developer, system engineer and project manager while continuously improving technical proficiency and always looking for new challenges.

Area of expertise:

- Salesforce
 - Sales Cloud (+ Apttus CPQ)
 - Community Cloud
 - 144 badges, 160k points, 9 superbadges
- Programming: SQL, PL/SQL, Shell Scripting, TTCN, C++
- Bug tracking: Remedy, Bugzilla, Jira
- Version control: SVN, CVS, Clearcase, Gearset, DevOps
- Databases: Oracle, MySQL
- Test automation: Selenium

Certifications:

- 201 CPQ Product Certification Level 1 (Apttus)
- Certified Salesforce Administrator
- Certified Salesforce **Community Cloud** Consultant
- ISTQB - Certified Tester Foundation Level

Professional experience:

Senior Salesforce Consultant (2017 - 2020)

Specialized in CPQ, Sales and Community Cloud my main tasks involve planning, implementing, testing and supporting company or department wide CRM solutions for partners coming from telecommunications, consultancy and commercial sectors.

Main Salesforce projects:

- CPQ Implementation (2019-)
 - Configuring, operating and maintaining Apttus CPQ and global Salesforce solution
 - Deploying Salesforce metadata and data configuration sets using Gearset
 - Creating user stories in DevOps based on business features and feedback from sales operation and finance department
- Finance and HR app (2018-2019)
 - Implementing a full scale solution for Finance group including planning, configuration, testing, training and manual writing
 - Lightning solution for HR group with improved features
- Telco (2018)
 - Lead consultant for B2B branch
 - Lightning Adoption with service migration and coaching
 - Full scale Community Cloud implementation - Partner Central - for Lightning with chat, groups and customization based on profiles
 - Various troubleshooting tasks
- High-Tech industry (2017-2018)
 - Sales Cloud implementation from scratch: planning, configuration, data migration, testing, training, manual creation and support
 - Time Management solution with email notifications
 - Funnel reports with new custom objects and report types
 - Case Management solution with email organization and case history

Mid-size software development company (full time/Budapest)

Test Manager (2015 – 2017)

- Taking part in a large scale project aiming to create a complex and integrated solution for Billing, CRM and Frontend systems.
- Leading Billing and Finance test team, tracking changes in development concepts in cooperation with business owners.
- Test case approval and defect management with the involvement of the Vendor.

Large-size game development company (full time/Budapest)

Test Engineer (2013 – 2015)

- Taking part in the manual and automatic (Selenium) testing process of several German lottery systems.
- Creating test specifications, requirement analysis, error handling.

Large-size telecommunication company (full time/Budapest)

System Verification Engineer (2010 – 2013)

- Taking part in the integration test process of mobile network components on both virtual and real nodes, creating automated test cases in TTCN, writing Test Descriptions and Trouble Reports.
- Taking part in the system test of Centralized User Database, that is used as a telecommunications node in lots of mobile networks worldwide, running manual test cases, installing and configuring nodes in a virtual Linux environment, creating and running stress/overload tests and analysing characteristic measurements.

Mid-size telecommunication company (full time/Budapest)

Project Manager and System Engineer (2002 – 2010)

- Taking part in country scale marketing promotions as a software developer for IVR and SMS services, designing and creating Oracle databases operating and maintaining the Windows based servers.
- Leading projects from a technical point of view and organizing a small group of web designers and system engineers.

Network integration company (full time/Budapest)

System Engineer (2000 – 2002)

- Designing CATV networks, ISO 9001 introduction, general technical support of the project.

Telecommunication company (full time/Budapest)

Development Engineer (1996 – 2000)

- Designing and operating IVR services, technical support of customer care.
- System operation, defect handling

Education:

- Technical University of Budapest, MSc. Engineer in Electrical Engineering (1996)

Language skills:

- English – fluent
- Hungarian - native